
Please use this form if you want the Hong Kong Offer Shares to be issued in your name
如閣下欲以本身名義登記將獲發行的香港發售股份，請使用本表格

This Application Form uses the same terms as defined in the prospectus of Shandong Fengxiang Co., Ltd.* (the “**Company**”) dated 30 June 2020 (the “**Prospectus**”).

本申請表格所用詞彙與山東鳳祥股份有限公司(「本公司」)於2020年6月30日刊發的招股章程(「招股章程」)所界定者相同。

Neither this Application Form nor the Prospectus constitutes an offer to sell or the solicitation of an offer to buy any Hong Kong Offer Shares in any jurisdiction other than Hong Kong. The Hong Kong Offer Shares may not be offered or sold in the United States without registration or an exemption from registration under the US Securities Act.

本申請表格及招股章程概不構成在香港以外的任何司法管轄區要約出售或遊說要約購買任何香港發售股份。若無根據美國《證券法》登記或獲豁免登記，香港發售股份不得在美國提呈發售或出售。

This Application Form and the Prospectus may not be forwarded or distributed or reproduced (in whole or in part) in any

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Signed by (all) applicant(s) (all joint applicants must sign):
由(所有)申請人簽署(所有聯名申請人必須簽署):

Date日期: D日 M月 Y年

Number of Hong Kong Offer Shares applied for (not more than 17,750,000 H shares)
申請香港發售股份數目(不超過17,750,000股H股)

Total amount 總額

HK\$ 港元

Name in English (in BLOCK letters) 英文姓名 名稱(以正楷填寫)

Family name or company name 姓氏或公司名稱

Forename(s) 名字

Name in Chinese 中文姓名 名稱

Family name or company name 姓氏或公司名稱

Forename(s) 名字

Occupation in English 職業(以英文填寫)

Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No.* (Please delete as appropriate)
香港身份證號碼 護照號碼 香港商業登記號碼*(請刪除不適用者)

Names of all other joint applicants in English (if any, in BLOCK letters)
所有其他聯名申請人的英文姓名 名稱(如有,以正楷填寫)

- 1)
- 2)
- 3)

Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No. of all other joint applicants* (Please delete as appropriate)
所有其他聯名申請人的香港身份證號碼 護照號碼 香港商業登記號碼*(請刪除不適用者)

- 1)
- 2)
- 3)

Hong Kong address in English and telephone no. (joint applicants should give the address and the telephone number of first-named applicant only in BLOCK letters)
香港地址(以英文填寫)及電話號碼(聯名申請人只須填寫排名首位申請人的地址及電話號碼,以正楷填寫)

Telephone No. 電話號碼

For Nominees: You will be treated as applying for your own benefit if you do not complete this section. Please provide an account number or identification code for each (joint) beneficial owner. 由代名人遞交: 閣下若不填寫本節,是項申請將視為閣下本身利益提出。請填寫每名(聯名)實益擁有人的賬戶號碼或識別編碼。

ADDRESS LABEL 地址標貼 (Your name(s) and address in Hong Kong in BLOCK letters 請用正楷填寫閣下的

For Broker use 此欄供經紀填寫 Lodged by 遞交申請的經紀

Broker No. 經紀號碼

Broker's Chop 經紀印章

Cheque/banker's cashier order number 支票 銀行本票號碼

Name of bank on which cheque/banker's cashier order is drawn (see "How to make your application" section) 兌現支票 銀行本票的銀行名稱(請參閱「申請手續」一節)

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- * (1) An individual must provide his Hong Kong Identity Card number or, if he does not hold a Hong Kong Identity Card, his passport number. A body corporate must provide its Hong Kong Business

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此乃白頁 特意留空

Sample

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How to make your application

1. Use the table below to calculate how much you must pay. Your application must be for a minimum of 1,000 Hong Kong Offer Shares and in one of the numbers set out in the table, or your application will be rejected. SHANDONG FEN

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(HK\$5.10 per Hong Kong Offer Share)

NUMBER OF HONG KONG OFFER SHARES THAT MAY BE APPLIED FOR AND PAYMENTS

Amount	
No. of applied for Offer Shares	

payable

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4. Tear off the Application Form, fold it once and lodge your completed Application Form (with cheque or banker's cashier order attached) to one of the collection boxes at any of the following designated branches of:

Bank of China (Hong Kong) Limited

District	Branch Name	Address
Hong Kong Island	Chai Wan Branch	Block B, Walton Estate, 341–343 Chai Wan Road, Chai Wan, Hong Kong
	South Horizons Branch	Shop G13 & G15, G/F, Marina Square, West Commercial Block, South Horizons, Ap Lei Chau, Hong Kong
Kowloon	Lam Tin Branch	Shop 12, 49 Kai Tin Road, Lam Tin, Kowloon
	Tsim Sha Tsui East Branch	Shop 3, LG/F, Hilton Towers, 96 Granville Road, Tsim Sha Tsui East, Kowloon
New Territories	Kwai Cheong Road Branch	40 Kwai Cheong Road, Kwai Chung, New Territories

5. Your Application Form can be lodged at these times:

Tuesday, 30 June 2020 — 9:00 a.m. to 5:00 p.m.
Thursday, 2 July 2020 — 9:00 a.m. to 5:00 p.m.
Friday, 3 July 2020 — 9:00 a.m. to 5:00 p.m.
Saturday, 4 July 2020 — 9:00 a.m. to 1:00 p.m.
Monday, 6 July 2020 — 9:00 a.m. to 5:00 p.m.
Tuesday, 7 July 2020 — 9:00 a.m. to 12:00 noon

6. The latest time for lodging your application is 12:00 noon on Tuesday, 7 July 2020. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to the weather conditions, as described in the paragraph TJ

如閣下欲以本身名義登記將獲發行的香港發售股份，請使用本表格

申請手續

1. 使用下表計算閣下應付的款項。閣下申請認購的股數須至少為1,000股香港發售股份，並為下表所列的其中一個數目，否則閣下的申請將不獲受理。

山東鳳祥股份有限公司 (每股香港發售股份5.10港元) 可供申請認購香港發售股份數目及應繳款項			
申請認購的 香港發售 香港發售			
香港發售 香港發售			

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4. 請撕下申請表格，對摺一次，然後將填妥的申請表格(連同所附支票或銀行本票)投入下列任何一家指定分行的收集箱：

中國銀行(香港)有限公司

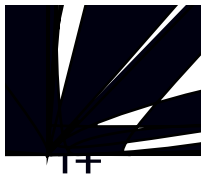
地區	分行名稱	地址
香港區	柴灣分行	香港柴灣柴灣道341-343號 宏德居B座
	海怡分行	香港鴨脷洲海怡廣場西翼G13及G15舖
九龍區	藍田分行	九龍藍田啟田道49號12號舖
	尖沙咀東分行	九龍尖沙咀東加連威老道96號 希爾頓大廈低層地下3號舖
新界區	葵昌路分行	新界葵涌葵昌路40號

5. 閣下可於下列時間遞交申請表格：

2020年6月30日(星期二) — 上午九時正至下午五時正
2020年7月2日(星期四) — 上午九時正至下午五時正
2020年7月3日(星期五) — 上午九時正至下午五時正
2020年7月4日(星期六) — 上午九時正至下午一時正
2020年7月6日(星期一) — 上午九時正至下午五時正
2020年7月7日(星期二) — 上午九時正至中午十二時正

6. 截止遞交申請的時間為2020年7月7日(星期二)中午十二時正。本公司將於當日上午十一時四十五分至中午十二時正期間登記認購申請，惟僅受限於當日的天氣情況(詳見招股章程「如何申請香港發售股份 — 10.惡劣天氣對開始辦理申請登記的影響」一段)。

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to make any allotment of any of the Hong Kong Offer Shares to you and that you may be prosecuted for making a false declaration;

- (if the application is made for your own benefit) warrant that no other application has been or will be made for your benefit on a **WHITE**

如閣下欲以本身名義登記將獲發行的香港發售股份，請使用本表格

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- 股份，閣下如作出虛假聲明，可能會被檢控；
- (倘為閣下本身的利益提出申請)保證閣下或作為閣下代理的任何人士或任何其他人士不曾亦不會為閣下的利益以白色或黃色申請表格或向香港結算或白表eIPO服務供應商發出電子認購指示而提出其他申請；及
- (倘閣下作為代理為另一人士的利益提出申請)保證(i) 閣下(作為代理或為該人士利益)或該人士或任何其他作為該人士代理的人士不曾亦不會以白色或黃色申請表格或向香港結算或白表eIPO服務供應商發出電子認購指示而提出其他申請；及(ii) 閣下獲正式授權作為該人士的代理代為簽署申請表格或發出電子認購指示。

須攜同加蓋公司印章的授權書領取。個人及授權代表於領取時均須出示香港中央證券登記有限公司接納的身份證明文件。

如閣下未於指定領取時間內親身領取H股股票及或退款支票，有關H股股票及或退款支票將隨即以普通郵遞方式寄往本申請表格所示地址，郵誤風險概由閣下自行承擔。

如閣下申請認購1,000,000

丁、授權書

如閣下透過授權人士提出申請，本公司及聯席全球協調人可按其認為合適的任何條件(包括出示獲授權證明)酌情接納或拒絕閣下的申請。

釐定發售價及分配香港發售股份

預期發售價將於2020年7月7日(星期二)或前後釐定。申請人須繳付最高發售價每股香港發售股份5.10港元，另加1%經紀佣金、0.0027%證監會交易徵費及0.005%聯交所交易費。倘本公司與聯席全球協調人(為其本身及代表包銷商)並無於2020年7月10日(星期五)或之前協定發售價，則全球發售將不會進行。截止辦理認購申請登記前，概不處理香港發售股份的申請或配發任何香港發售股份。

本公司預期於2020年7月15日(星期三)在聯交所網站www.hkexnews.hk及本公司網站www.fengxiang.com公佈協定發售價、國際發售踴躍程度、香港公開發售申請結果及香港公開發售分配基準。香港公開發售的分配結果以及獲接納申請人的香港身份證護照香港商業登記號碼(如適用)將於上述網站公佈。

香港公開發售與國際發售之間的發售股份分配將根據招股章程「全球發售的架構」一節所述者予以調整。此外，在若干情況下，聯席全球協調人可酌情決定重新分配香港公開發售及國際發售之間提呈發售的發售股份。根據聯交所發佈的指引信HKEXGL91-18，倘該重新分配並非根據《上市規則》第18項應用指引而作出，則可供分配予香港公開發售的股份總數最多不得超過71,000,000股發售股份，相當於香港公開發售最初分配的兩倍，而最終發售價應定為每股發售股份3.33港元(即招股章程所述的發售價範圍的低位數)。

如閣下成功申請認購香港發售股份(全部或部分)

如閣下申請認購1,000,000股或以上香港發售股份，且已提供閣下申請表格所規定所有資料，閣下可於2020年7月15日(星期三)上午九時正至下午一時正或我們在報章公佈的其他日期，親臨H股過戶登記處香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室)領取閣下的退款支票及或H股股票(如適用)。

如閣下為個人申請人並合資格親身領取，則閣下不得授權任何其他人士代為領取。如閣下為公司申請人並合資格派人領取，則閣下的授權代表

Personal Data

Personal Information Collection Statement

This Personal Information Collection Statement informs the applicant for, and holder of, Hong Kong Offer Shares, of the policies and practices of the Company and its H Share Registrar in relation to personal data and the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the “Ordinance”).

1. Reasons for the collection of your personal data

It is necessary for applicants and registered holders of securities to supply correct personal data to the Company or its agents and the H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the H Share Registrar. Failure or refusal to supply the requested data may result in your application for securities being rejected, or in a delay or the withholding, failure or inability of the Company or its H Share Registrar to effect the securities transfers or otherwise render their services. It may also prevent or delay registration or transfers of the Hong Kong Offer Shares which you have successfully applied for and/ or the dispatch of H Share certificate(s), refund cheque(s) and/or e-Refund payment instructions to which you are entitled.

It is important that securities holders inform the Company and the H Share Registrar immediately of any inaccuracies in the personal data supplied and make the correction or an update thereof.

2. Purposes

The personal data of the securities holders may be used, held, processed, and/or stored (by whatever means) for the following purposes:

- processing your application, refund cheque(s) and e-Refund payment instructions, where applicable, verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocation of the Hong Kong Offer Shares;
- compliance with applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or securities transfers into or out of the names of securities holders including, where applicable, HKSCC Nominees;
- maintaining or updating the register of securities holders of the Company;
- verifying securities holders' identities;
- establishing benefit entitlements of securities holders of the Company, such as dividends, distributions in specie, rights issues, open offers, bonus issues, etc.;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and securities holders' profiles;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating

